LONAP: Organisation Overview

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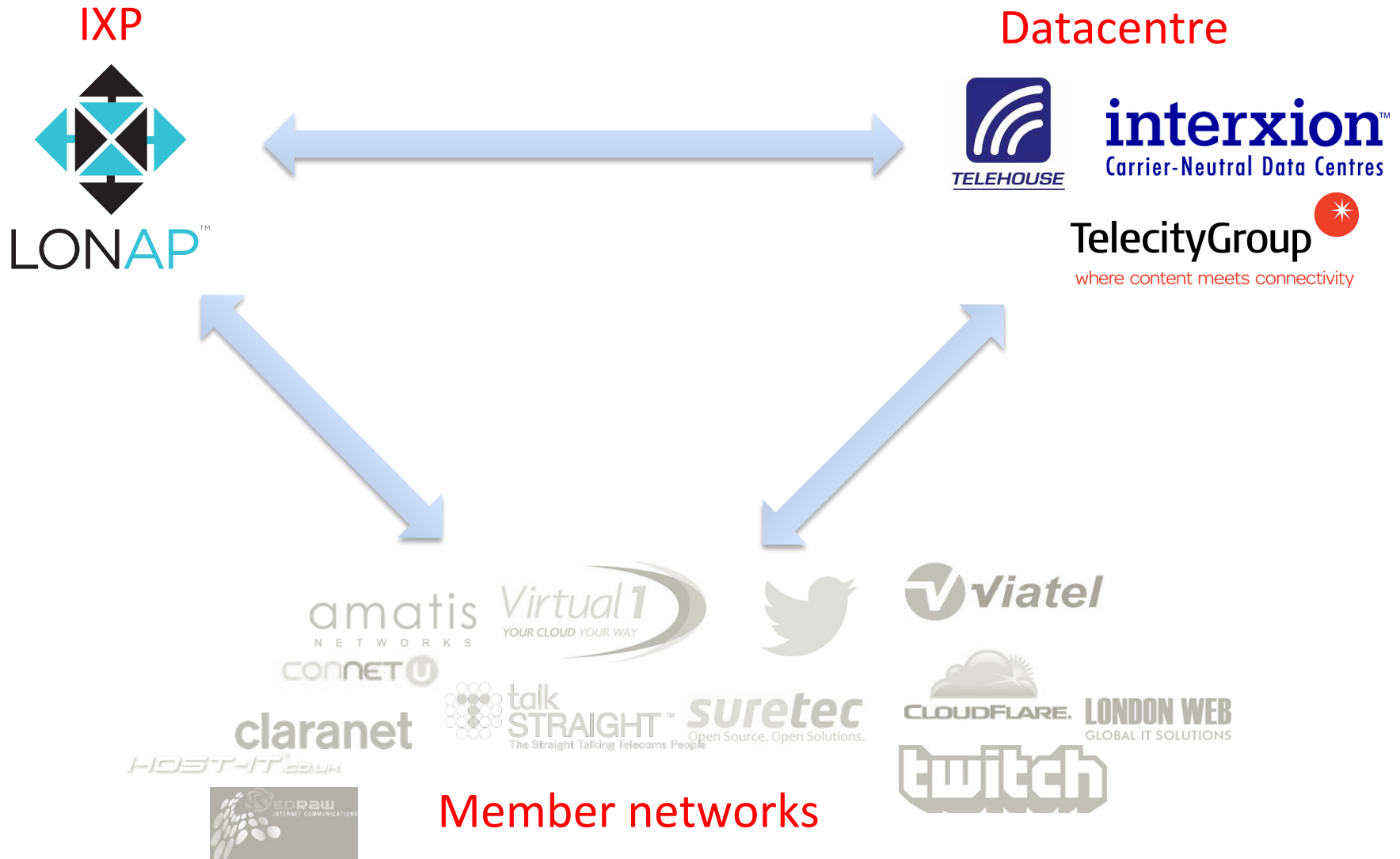
IX.BR Forum 8

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Key facts

- 160 members
- ~ 1.1Tbit of connected capacity
- 140Gbit/s of peak traffic
- 6 sites in East London
  - All within 2-20km of each other
  - Telehouse, Telecity, Interxion commercial colocation operators

The three-way relationship

Company structure

- LONAP is a membership organisation (Company Limited by Guarantee)
- In UK law, the members own and control the company, but there are no shareholders
  - Any profits must be used for the benefit of the IXP
- Legal setup is similar to IXPs like IXLeeds, LINX, INEX, and the .uk domain registrar Nominet

History

- LINX was founded in London in 1994
- Restrictive membership model:
  - High joining/membership fee
  - Requirement to be an ISP with own link across the Atlantic
- Enter LONAP – formed in 1997 by 3 ISPs who did not meet these requirements
- Today looks rather different!

LONAP Income

- Members pay recurring port fees
  - No joining, setup or membership fees anymore
- Current charges are:
  - First 1G: £70gbp/month (~R$ 400)
  - First 10G: £375gbp/month (~R$ 2130)
  - Discounts for additional ports
  - Port prices around 50% the cost of many other IXPs
- 2013/14 revenue was £478k (~R$ 2.7m)
  - 2010: £224k (~R$ 1.3m)

LONAP Expenditure

- Major items:
  - Staff – LONAP has 3 staff
  - Contractors
  - Rackspace + Power
  - Fibre between datacentres
  - Travel
- Annual surplus typically –10k to +60k GBP (~R$ -60k to 350k)
- Contribution to reserves for future equipment purchases and 'rainy days'

Summary

- LONAP is a stable, growing IXP
- Owned by members for the benefit of the Internet Community
- 18 years of providing great value service

Questions?

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